Knowhow Transfer Org
- Bridge of trust between Europe and Asia

Scope of activities:

- Assist European companies entering Asia as well as accompany and coach their activities in the respective countries:
  o Market & situation analysis.
  o Structure, transform, develop and improve Asian business.
  o Set-up and register legal entities.
  o Supervisory board functions in Asian subsidiaries.
  o Interim management functions by international or local partners.
  o Select and coach local business and distribution partners.
  o Select, hire and mentor local management members and key staff.
  o Organize accounting, tax counselling and administration.
  o Establish sourcing hubs.
  o Office hosting.

- Establish Asian companies in Europe:
  o Define of and search for target companies for investments and partnerships.
  o Set up, register and settle legal entities in Europe.
  o Advise on location and structure of European subsidiaries.
  o Select local business and distribution partners.
  o Interim management functions by international or local partners.
  o Select and hire best local management and staff.
  o Serve as board members.
  o Represent company’s interest towards customers and authorities.

Experience:

- Knowhow Transfer Org has a network of experienced international and local managers from various industries and different functions.
- All international partners have long lasting experiences in various Asian countries.
- The local partners have been operating for European and American companies for many years and are persons of high trust.
- Start-ups, set-up and running of sales organizations, sourcing offices and factories in the People’s Republic of China, Hong Kong, South Korea, Japan, Philippines, Indonesia, Vietnam, Thailand, Malaysia, Singapore, India and Australia.

Memberships:

- Swiss Asian Chamber of Commerce (Extended Board).
- Swiss Chinese Chamber of Commerce.
- Swiss Chinese Association.
- Chamber of industry and trade, St. Gallen / Switzerland.
- Kiwanis, Wil / Switzerland.

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